# Considerations for intelligent



# ERP ADOPTION

# Starting your journey towards next-generation ERP

In your approach to prioritize ERP modernization, there are many factors to consider. Evaluating the evolving needs of the enterprise and pairing them up with next-generation ERP functionality and nearshore resources is a great strategy to help close known gaps, lower the cost of ERP ownership, standardize business processes and reduce implementation time— plus it helps transform productivity and agility across your entire organization.

Whether the pandemic has given you the luxury of downtime, or has forced the acceleration of key business transformation initiatives, planning an ERP upgrade is a major step. Making the shift today can improve long-term innovation, business sustainability and growth for the long-haul.

## Struggling with your ERP approach?

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#### YOU'RE NOT ALONE

#### In fact...

According to Forrester Research, more than half of firms plan to replace their ERP in the near future.

#### Where do you stand?

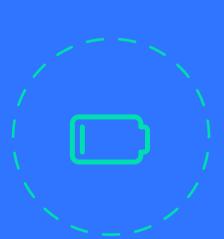
## Which of the following best describes the current status of your ERP software?

Satisfied with existing product and plan to keep it47%We are evaluating or plan to replace with a<br/>product from a different vendor31%We are evaluating or plan to replace with another<br/>product from the same vendor20%Don't know2%

Survey: Forrester's Business Technographics Software Survey, 2019 Base: 1,155 global software decision-makers whose firms are implementing/have implemented the specified software technology.

## Top Signals it's Time to Sunset Your Current ERP





#### Are your systems, data and people connected?

Disparate systems across your organization need to be united. Having the best-in-class platform means little if your data and people are not connected. On your path to creating an intelligent enterprise, make it your priority to forge human connections across your organization first and then work together to connect disparate systems. Closing known gaps today can give your teams the edge and intelligence they need to stay agile, connected and accelerate growth.

### Employee fatigue? Unlock hidden productivity with smart UX.

Multiple screens, clicks and fields can be a huge drain on productivity and can contribute to employee fatigue. Out-of-the-box, next-gen ERPs are light years ahead of their predecessors in usability, but customization across your enterprise is important too. Before you tackle your next major ERP implementation, embrace a design thinking approach- talk with users across your enterprise and co-create a UX that works for all.



#### Out of duct tape, glue and hope?

If you can't scale your ERP, how can you scale your business? The modern ERP is adaptive, intelligent and inclusive. If a patch work of excessive customizations, workarounds and endless green screens have grounded your operation to a halt, start shopping.

## Do you have more questions than answers about your day-to-day operations?

A modern ERP puts data at the core and is built for intelligence. Having the ability to deliver reliable metrics, analytics and insights is critical. Your ERP should give your stakeholders more than real-time information, it should also be able to help your teams produce accurate forecasts and reporting

#### Do you really know your customers?

Your customer experience is a mosaic of information. If your ERP is fragmented, you could lose revenue and customers. When your data is reliable, information shared with your customers, or collected from them, can work together to create a seamless customer experience. Is your ERP able keep up with real-time consumer signals?

## **ERP Transformation: Moments That Matter**

ERP investments do not happen overnight, but in 2020 you may be rethinking the recalibration of your ERP for the new normal.

#### Which demand best describes your business needs?



• Recent drop in revenue

ASAP

Cash crisis

- Widespread layoffs
- Pandemics, economic crises and other disasters



**Evolution** 12-36 months

- Evolve enterprise to be flexible and future ready
- Prepare for uncertainty in the marketplace
- Pathway to continuous organizational maturity
- Maximize COVID related downtime and prepare for the "new normal"



#### Rapid Growth

6-24 months

- Ramping up to support planned and sustained growth
- Acting quickly to overwhelming demand or changing market conditions
- Accelerate ERP rollouts to support M&A activity, integrate new companies and unify global business practices with Softtek's Global Delivery Centers

# Anatomy of a Next-generation ERP

**Embedded Al Technology** Gain improved insight across your

enterprise, with the ability to make more informed decisions.

#### **Real-time Advanced Analytics**

Better forecasting and faster decision making tools so you can pivot and uncover new opportunities.

#### **Consumer-grade UX Across Devices**

Reduce errors and increase productivity.

#### Flexible Deployment Options

Faster implementation with more flexibility for customization.

#### **Empowered Usability**

Intuitive UX and Natural Language Processing replaces menu trees, saves time and reduces employee fatigue.

#### **Open Integration**



Process integration replaces database standardization.

#### Continuous Enhancements

Quickly translate new features, functionality and best practices into business benefits.

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Open App ecosystem allows for PaaS
flexibility and third-party bolt-ons.

#### **Accelerated Deployment of New Functionality**

Promote process harmonization and implementation standardization across your enterprise with Softtek's ERP managed services.

#### **Cloud Adoption**

Leverage new cloud capabilities to improve scalability, availability and performance—with lower costs.

#### Managed Services Governance

Manage your ERP from a secure, controlled and process based support model.

Softtek has helped global 2000 companies lead enterprise transformation as a Premier SAP Partner since 1994.

Ready to learn more about your options for a next-generation ERP?

Visit www.softtek.com/erp to learn more.

