

# Phygital Retail

In-store digital experience accelerators

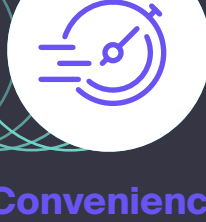


## What is 'phygital'?

Creating digital experiences at physical stores

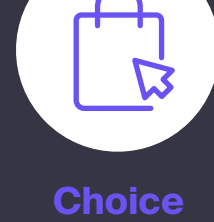
How does Phygital transform...

Your **Retail CX**?



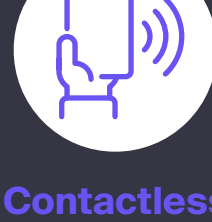
### Convenience

Make shopping faster & easier



### Choice

Provide different ways to shop



### Contactless

Less germs & less friction



### Captivation

Novel & interactive retail experiences

And your **Retail business**?



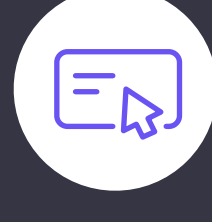
### Sales

Create cross-selling, upselling, & impulse buy opportunities



### Synchrony

Unlock unique value from humans & technology



### Skip the line

Handle more overall sales volume while reducing manhours



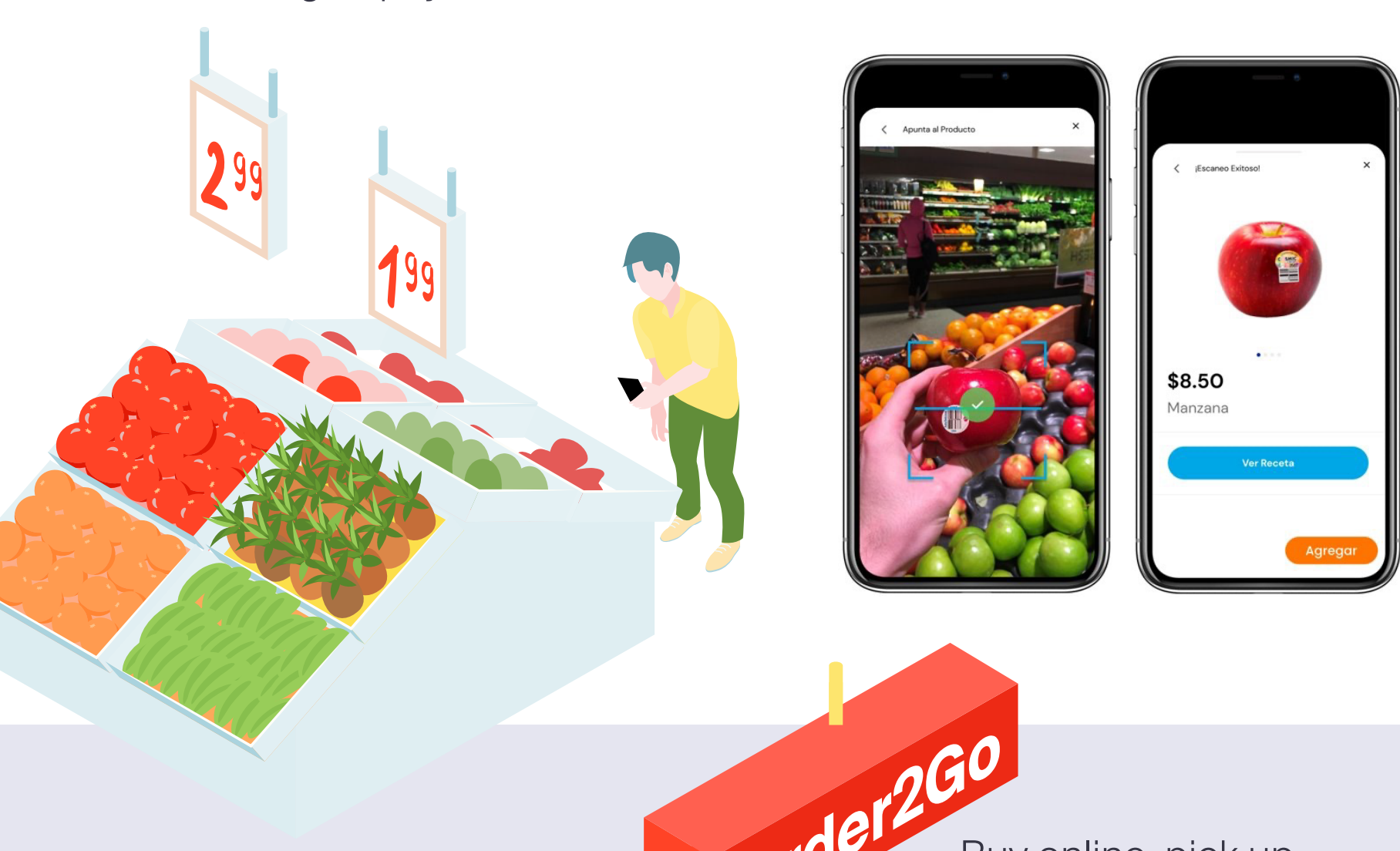
### Sustain

Create disruptive business models, drive app downloads, & build loyalty

See our **in-store digital experience accelerators** in action

## Scan & Go

Scan, bag, & pay for items with no checkouts.

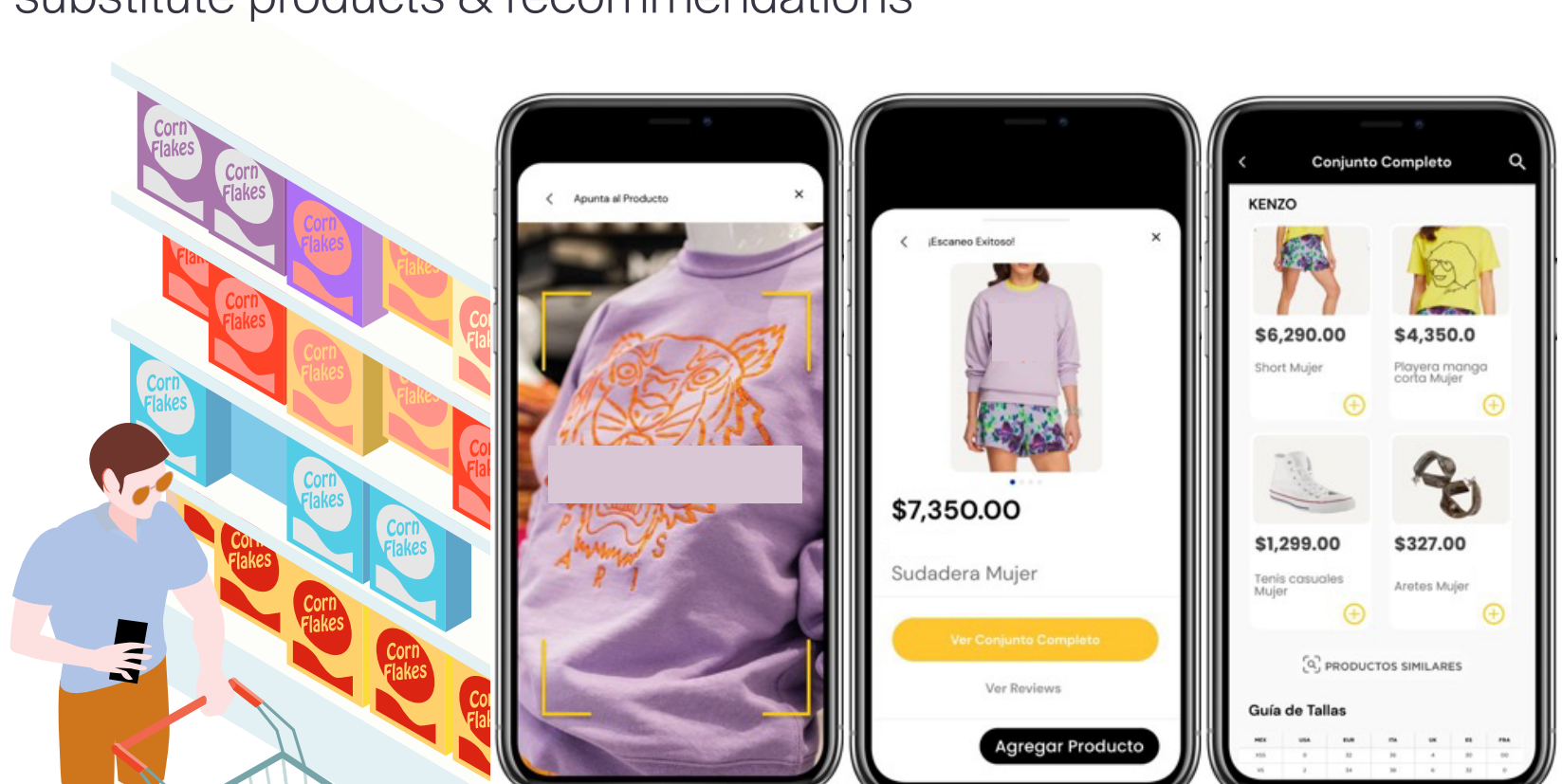


Buy online, pick up in store or curbside.



## Intelligent recommendations

Shop online or in store > select or scan the product > discover complementary & substitute products & recommendations



"Customers who bought this also bought..."

**Benefits:** bundling & cross-selling

"Compare products"

**Benefits:** improve CX by showing ratings, promotions, & product availability

"Have you considered this product instead?"

**Benefits:** promotions & upselling

## Interactive experience

Using a phone camera and prompts from the app, customers can complete activities while shopping to unlock deals and rewards



### Benefits:

- Attract shoppers to specific areas of the store
- Promote seasonal goods and overstock
- Make shopping interactive and rewarding
- Build loyalty

We combine our

**flexible delivery** + **rich retail experience**...

- Already have an app? Integrate these solutions
- No app? Let's define a digital sales & CX strategy together
- Android/iOS ready
- Plug-and-play or customizable
- 1,200+ specialized retail associates
- Partnering with Fortune Global 2000 companies
- World-class APIs and microservices
- 16 Global Delivery Centers – Share the Sun
- Proprietary cognitive AI, ML, and automation platform

...to define your retail future, together.

**Softtek**

Founded in 1982, Softtek is a global company and the largest IT services provider from Latin America. With a broad portfolio of business-transforming products and solutions, Softtek helps Global 2000 organizations evolve their digital capabilities constantly and seamlessly, from ideation and development to execution.

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