

## **Future-fitting** grocery retail

Softtek, your next-gen partner in supermarket transformation



#### Shoppers got it good in 2022



Disruptive business models

Labor costs Fragmented & availability technology environment

We're mindful of the market factors and technology driving disruption in the industry as we support your entire retail operation...

Logistics & supply chain

Corporate

Logistics management

Merchandising

Process reengineering and IT resource optimization

**Development projects** and support

Process automation, workflows, & paperless Warehouse management

Transportation management

Backend logistics & order management

Last mile delivery

Demand planning and replenishment

Pricing & promotions

Store workforce

Macro & micro space

Assortment optimization

#### Sales channel

#### **Business analytics**

eCommerce

Conversational commerce

Voice commerce

Social commerce

Mobile commerce

CRM

KPIs, dashboards, and business intelligence

AI and ML

Data science

Our alliances and proprietary products bring the wow factor to every engagement...

STIBO SYSTEMS



Google Cloud Platform

🕹 BlueYonder 🚽 Microsoft

blau Labs

DIGITAL SALES SERVICES 0

...and through Software as a Service, you can get started with powerful, ready-to-use solutions quickly and affordably.

Scan & go application





eCommerce

#### **Backend logistics**

#### **Conversational commerce**

# mission

Be RETAIL ADVISORS and help retailers around the world enable a convenient and accessible shopping experience and technology strategy.

#### Vertical highlights



15-year average retail client tenure



1,200 Softtekians focused on retail



Partnering with Fortune Global 2000 companies and many well-known grocers...

#### We're honored to have client and advisory firm recognition!

#### "Strategic Partner H-E-B 2021 in the IT division"

"Softtek has been a key advocate for innovation at H-E-B in the most efficient, swift, and effective way, maximizing our investment in technology with advancements for its automation and innovation management platform, using AI for proof of concept and other diverse digital solutions."

Hilda Ruiz, Head of Centers of Excellence at H-E-B.





"Softtek is a Major Contender in Everest Group's PEAK Matrix® for Intelligent Process Automation (IPA) solutions in 2021. Softtek's cloud-based cognitive automation platform has capabilities that align well with its vision of delivering business efficiency for its clients. Its dedicated focus toward internal talent development, cognitive automation, development of unique computer vision-based solutions, and automation scalability have contributed to its success."

Anil Vijayan, Vice President at Everest Group



#### "Softtek as Top Choice for Nearshore"

"Softtek continues to establish itself as a leading and growing player in the global market for managed services, based on its volume of business in relation to other industry providers."

Paul Reynolds, Chief Research Officer at ISG, September 2021.

### Contact us to learn more about Softtek's grocery offering:

retail@softtek.com

#### softtek.com privacy note

Founded in 1982, Softtek is a global company and the largest IT services provider from Latin America. With a broad portfolio of business-transforming products and solutions, Softtek helps Global 2000 organizations evolve their digital capabilities constantly and seamlessly, from ideation and development to execution.