



CASE STUDY | PHARMA & BEAUTY

Form digitalization services enable lightning fast pharma development and approval process



About the customer

U.S. biotechnology company with decades of scientific leadership experience.



**~10K+
employees
worldwide**



**Multiple
FDA-approved
medicines**



**Important leader
in R&D**





Business challenges

The pharma industry has one of the most complicated and branching content lifecycles. The layers of responsibility imposed on various stages, starting from agency and up to MLR, make the workflows particularly complex, especially when using different systems and transfer formats (PDF, documents, PPT, etc.). Amid the Covid-19 pandemic and to support its paperless initiative, our client had invested in Adobe Experience Manager (AEM) to digitally manage its document-based transactions.

1

Even with AEM, manual and other content formats were still being used in its workflow processes.

2

Processes took longer to complete, were more prone to errors, and made transaction management costs high.

3

This was especially debilitating in the approvals process, which was, loosely speaking, half-manual and half-automated.



How Softtek comes into play

The client engaged Softtek to replace the previous AEM vendor and provide a no-code solution for its form digitalization and e-signature process. By working with Softtek, the client could leverage its existing AEM investment and business processes, however with the level of customization necessary for efficient workflows within the pharmaceutical industry's stringent regulatory environment.

Worked collaboratively with the client to develop the optimal workflow and digitalization approach based on internal and external approver and stakeholder requirements.

Leveraged out-of-the-box AEM components, rather than intricate customizations, to reduce time and cost in coding and development while improving flexibility.

Converted paper forms to digital and integrated Adobe Sign to enable an entirely paperless approvals process.





Business impact

The new system allowed the client to communicate more seamlessly between internal stakeholders and internal and external approvers and improved the overall quality of the process.



Reduced errors
by 20%



Improved the
stakeholder experience
and improved internal
satisfaction scores.



Enabled a high-
volume, cost-effective
digital transaction
management process,
minimizing friction
between people,
documents, and data.



ABOUT SOFTTEK

Founded in 1982 by a small group of entrepreneurs, Softtek started out in Mexico providing local IT services, and today is a global leader in next-generation digital solutions. The first company to introduce the Nearshore model, Softtek helps Global 2000 organizations build their digital capabilities constantly and seamlessly, from ideation and development to execution and evolution. Its entrepreneurial drive spans 20+ countries and more than 15,000 talented professionals.

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