Softtek ®

HOW NIMBLE IS YOUR IT VENDOR PORTFOLIO?

ARE YOUR APPLICATION SERVICE PROVIDERS DELIVERING TANGIBLE BUSINESS RESULTS?

Can you establish performance - driven vendor - partner relationships?

Can you ensure predictability of vital application process behavior?

Do you have top-of-the-line performance in all phases of the application lifecycle?

HOW WELL IS YOUR ORGANIZATION BALANCING RISK & REGULATORY COMPLIANCE?

How much of your project portfolio is concentrated into 1 or 2 vendors? How much is concentrated into a single country?

Can your managers initiate impromptu conversations w/ their service provider teams? Or every conversation needs to be planned?

HOW IS YOUR SOURCING MODEL RESPONDING TO THE RATE OF BUSINESS TECHNOLOGY CHANGE?

How do you measure your IT partner's performance? By Service Level Agreements, or timesheets?

How much of the IT budget still goes to keeping the lights on? What % of your budget can you allocate to innovation & business growth projects?

How lean & effective is your current structure to test & deploy cloud-based or mobile solutions?

ARE YOU REALIZING THE FULL POTENTIAL OF THE AMERICAS?

Are you able to allocate the service where it makes the most sense for your business, not your vendor's?

Can your IT partners support market expansion in the thriving LatAm markets?

Do you have the right blend of global competitiveness & local knowledge?

... and one more question: **How important is your business to your large Indian or global vendors?**

Softtek, a nimble global IT services partner

APPLICATION LIFECYCLE SERVICES

DEVELOPMENT

Traditional, Agile,
Cloud based

YOU GET:

High collaboration
Performance certainty
First-time-right

IMPLEMENTATION

Custom &
Packaged Solutions

YOU GET:

Industry expertise
"Glocal" approach
Accelerated solution frameworks

DEVELOPMENT

Service Management,
Production & Business Support,
Maintenance & Enhancement

YOU GET:

Comprehensive global support
Break-through productivity
Business-driven model

SAP

Business alignment
Implementation
SAP Management

YOU GET:

Lean SAP / business alignment
Maximized value of SAP investment
Accelerated global rollouts

QUALITY ASSURANCE & INFORMATION SECURITY

Test planning & execution
Comprehensive AppSec services
Six Sigma quality programs

YOU GET:

Proactive testing
Business-driven quality
Utility approach

CLOUD SERVICES

Microsoft Azure's Enterprise services
Application modernization
Platform & Database migration

YOU GET:

Cloud-enablement made easy
Boost ROI on existing apps
Microsoft technology leadership

GLOBAL COVERAGE WITH STRONG NEARSHORE CAPABILITIES

Robust Capabilities

Flexible, client-centric model supports rapid scaling up of teams to meet customer needs, 15+ years experience serving Fortune 50 corporations from nearshore centers.

Proven Reliability

Global delivery centers in Mexico, Spain, China & India support cost-effective Near Shore® model. Proven business continuity & disaster recovery plans designed for growth.

Process – Driven

Value-generation delivery model achieves right balance of team size, location, governance & business culture to maximize IT program's success rate.

Americas coverage + Europe & Asia

Proven alternative to India-centric outsourcing thru 10 Global Delivery Centers in the U.S. (1), Mexico(4), Argentina(1), Brazil(1), Spain(1), China (1) & India. Unique footprint in the Americas, Strong revenue diversity across services and geography.

ABOUT SOFTTEK

Founded in 1982, Softtek is a global provider of process-driven IT solutions with 30 offices in North America, Latin America, Europe and Asia. With 12 Global Delivery Centers in the U.S., Mexico, China, Brazil, Argentina, Spain and India, Softtek helps improve time-to-business-solution, lower costs of existing applications, deliver better engineered and tested applications, and produce predictable outcomes for top-tier corporations in over 20 countries. Through on-site, on-shore and its trademarked Global Nearshore™ service delivery models, Softtek teams with CIOs to constantly increase the business value of IT. Softtek is the creator and a leader of the nearshore industry.

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